Saipem







# PRESS RELEASE

# SIX-MONTHLY REPORT AT 30<sup>TH</sup> JUNE 2005

BECEIVED CONTRACTOR TO THE SECOND SEC

# Saipem confirms net income of 108 million euros

- Revenues totalled 2,119 million euros (1,911 million in the first half 2004).
- Operating Income amounted to 154 million euros (148 million in the first half 2004).
- Net Income amounted to 108 million euros (103 million in the first half 2004).
- Cash flow (net income plus depreciation and amortisation) amounted to 202 million euros (202 million in the first half 2004).

San Donato Milanese, 20 September 2005. The Board of Directors of Saipem S.p.A. has today approved Saipem Group consolidated financial statements for the six months ended 30<sup>th</sup> June 2005. The consolidated income statement confirms an operating income of 154 million euros (148 million in the first half of 2004) and a net income of 108 million euros (103 million in the first half of 2004), as reported on 27<sup>th</sup> July 2005 upon the approval of the Second Quarter Report at 30<sup>th</sup> June 2005.

The Saipem Group Six-monthly Report has been submitted to the company Statutory Auditors and Independent Auditors.

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We enclose Saipem Group Reclassified Consolidated Balance Sheet and Reclassified Consolidated Income Statements by nature and destination of costs.





## **SAIPEM GROUP**

#### RECLASSIFIED CONSOLIDATED BALANCE SHEET

(million euros)

	31 <sup>st</sup> December 2004 <sup>(a)</sup>		30 <sup>th</sup> June 2005		
Net tangible fixed assets Net intangible fixed assets Net tangible and intangible fixed assets	1,712 835	2,547	1,788 835	2,623	
<ul> <li>Offshore Construction</li> <li>Offshore Drilling</li> <li>Leased FPSO</li> <li>Onshore Construction</li> <li>Onshore Drilling</li> <li>LNG</li> <li>MMO</li> <li>Other</li> </ul>	1,146 725 65 245 80 175 83 28		1,199 732 81 243 82 175 84 27		
Financial investments		17		28	
Non-current assets		2,564		2,651	
Inventories Other current assets Current liabilities Provision for contingencies Net current assets	388 1,607 (1,966) (122)	(93)	514 1,618 (2,183) (134)	(185)	
Employee termination benefits		(33)		(34)	
CAPITAL EMPLOYED		2,438		2,432	
Group Shareholders' equity		1,555		1,479	
Minority interest in net equity		9		11	
Net financial debt – medium/long term Net financial debt – short term Net debt	495 379	874	483 459	942	
COVER		2,438		2,432	
SHARES ISSUED AND OUTSTANDING	441,1	441,177,500		441,181,100	

<sup>(</sup>a) To enable data comparison, figures have been adjusted to comply with the new International Financial Reporting Standards (IFRS), including IAS 32 and IAS 39, which relate to the evaluation and recognition of financial instruments, introduced as of 1<sup>st</sup> January 2005.





## **SAIPEM GROUP**

### RECLASSIFIED CONSOLIDATED INCOME STATEMENTS BY NATURE OF COSTS

(million euros)

First Half	2004 <sup>(a)</sup>	2005
Operating revenues	1,911	2,119
Other revenues and income	5	3
Purchases, services and other costs	(1,317)	(1,493)
Payroll and related costs	(352)	(381)
GROSS OPERATING INCOME	247	248
Amortisation, depreciation and write-downs	(99)	(94)
OPERATING INCOME	148	154
Financial expenses, net	(22)	(26)
Income from investments	7	12
INCOME BEFORE INCOME TAXES	133	140
Income taxes	(28)	(30)
NET INCOME BEFORE MINORITY INTEREST	105	110
Minority interest	(2)	(2)
NET INCOME	103	108

<sup>(</sup>a) To enable data comparison, figures have been adjusted to comply with the new International Financial Reporting Standards (IFRS).





# SAIPEM GROUP RECLASSIFIED CONSOLIDATED INCOME STATEMENTS BY DESTINATION OF COSTS

(million euros)

		(million cares)	
First Half	2004 <sup>(a)</sup>	2005	
Operating revenues	1,911	2,119	
Production costs	(1,629)	(1,850)	
Idle costs	(39)	(19)	
Selling expenses	(36)	(34)	
Research and development costs	(3)	(3)	
Other operating income, net	2	1	
CONTRIBUTION FROM OPERATIONS	206	214	
General and administrative expenses	(58)	(60)	
OPERATING INCOME	148	154	
Financial expenses, net	(22)	(26)	
Income from investments	7	12	
INCOME BEFORE INCOME TAXES	133	140	
Income taxes	(28)	(30)	
NET INCOME BEFORE MINORITY INTEREST	105	110	
Minority interest	(2)	(2)	
NET INCOME	103	108	

<sup>(</sup>a) To enable data comparison, figures have been adjusted to comply with the new International Financial Reporting Standards (IFRS).